



# Joint School District No.2

911 Meridian Road. Meridian, Idaho 83642 (208) 855-4500. Fax (208) 888-6700

SUPERINTENDENT  
Dr. Linda Clark

## MEMORANDUM

DATE: February 7, 2006  
TO: Dr. Linda Clark, Superintendent  
Board of Trustees  
FROM: Dennis Talbot, Purchasing Agent  
RE: Proposals for Internet / Ethernet Services

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Proposals were solicited for a vendor to provide PUBLIC ACCESS SERVICES, SECURE INTER-SITE ETHERNET CONNECTIVITY AND DIGITAL VOICE ACCESS to all District locations.

A notification of the request for proposals (RFP) was distributed via the internet to one hundred-twenty seven (127) Internet Service Providers. Thirteen (13) requested and received copies of the RFP. Four submissions were received, one of which was rejected due to non-compliance with the conditions of the RFP.

A panel of District Information Technology people rated the three (3) conforming responses based on the following criteria:

- Quality of services proposed and conformity with technical specifications (20 points max.)
- Ability, capability, and skill of firm to provide products and services required. (20 points max.)
- Ongoing servicing and maintenance resources, capability, and capacity. (20 points max.)
- Character, integrity, reputation, judgment, experience and efficiency of firm. (10 points max.)
- Quality of performance on similar contracts and services. (10 points max.)
- Cost for services and products proposed. (10 points max.)
- Intangibles including information as may be obtained and have an impact on the decision to award. (10 points max.)

The first three items were weighted to a factor of two (2) when compared with the following four items.

Upon consideration of all information received, we recommend award of a contract for these services to Time Warner Telecom. Pricing will be as follows noted on the following page.

Thank you,

# PRICING BREAKDOWN FOR TIME WARNER PROPOSAL

(Cost for Services and Products Proposed  
counted 10 of 100 total points)

## SITE-TO-SITE PRIVATE ETHERNET SERVICES:

Equipment installation charge	\$43,000.00
Monthly charge	\$42,285.00
<b>Total first year cost</b>	<b>\$550,420.00</b>
<b>Each additional year</b>	<b>\$507,420.00</b>

## INTERNET ACCESS SERVICES:

Installation		
Four (4) ISDN PRI Circuits @ \$250.00	\$1,000.00	
50Mbps (9 months) & 15Mbps (3 Months)	\$1,000.00	
Monthly Charges	MONTHLY	ANNUAL
ISDN PRI Circuits	\$2,040.00	\$24,480.00
50Mbps (for for 9 months)	\$4,400.00	\$39,600.00
15Mbps (for 3 months)	\$1,365.00	\$4,095.00
<b>First year costs</b>	<b>\$70,175.00</b>	
<b>Each additional year</b>	<b>\$68,175.00</b>	